J&M SECURITY SOLUTIONS



J&M Security Solutions Powers HOA Surveillance with Camcloud

J&M Security Solutions (JMSS) is a security systems integrator that provides innovative solutions to various government entities, educational organizations, enterprise businesses, and homeowners associations. They specialize in IP video surveillance, access control, wireless, video analytics and IoT sensor solutions. Founded in 2011, JMSS provides efficient and cutting edge security solutions across the United States.

JMSS is behind the groundbreaking NOMAD rapidly deployable security appliance. This device allows multiple types of security and networking technologies to be combined into one small form factor appliance that can be deployed anywhere to meet a customer's unique needs.

For example, NOMAD can be deployed in a remote location with no wired internet, and provide wireless connectivity, video surveillance, and advanced analytics including license plate recognition (LPR)

A Natural Fit for Cloud-based Video Surveillance

As part of their security solutions for the NOMAD appliance, JMSS uses cloud video surveillance technologies offered by Camcloud. This partnership started through simple research into cloud-based camera solutions. Once the two parties met, it became apparent that Camcloud was the perfect fit for JMSS's video surveillance needs.

According to Nagy, the cost and ease of deployment of Camcloud's cloud-based video surveillance capabilities was the core driver behind this partnership. If a JMSS customer has existing security cameras, the company can have them online and operational within a day. New cameras can be installed at any time, with minimal time commitment and costs.

"Camcloud doesn't need any device at the customer's premises to work which aligns perfectly with our NOMAD and various vertical market strategies such as HOAs. This eliminates possible hardware failures and lowers deployment and maintenance costs. The integration capabilities that Camcloud affords us also made the decision easy to select this platform."



"NOMAD has been a game changer for JMSS and our customers. The NOMAD networking and video surveillance capabilities combined with its small form factor means we can deploy video surveillance solutions in almost any environment—from a large industrial installation to city-wide deployment and homeowners associations."

Jason Nagy, President and CEO of J&M Security Solution

Enabling Rapid Video Surveillance Deployment the for Oxford Housing Authority

This partnership between Camcloud and JMSS led to a natural fit for the needs of the Oxford Housing Authority in North Carolina. Through their existing relationship with the HOA, JMSS was given the mandate to ensure that the organization's three separate duplex complexes were properly covered from a surveillance perspective. They needed to be able to view activities that were occurring on all of their properties, and be able to provide video evidence to the Oxford Police Department to help them solve criminal cases. The problem was that all three properties were geographically dispersed, making it difficult to centralize for easy observation.

JMSS had already been hired to provide municipal WiFi services to the community residents. As such, they were a natural partner for the HOA to also include surveillance technology. Using Camcloud's cloud video surveillance solutions, JMSS was able to use the existing community WiFi infrastructure, and rapidly deploy more than 40 cameras in one week.

With this deployment, the Oxford Housing Authority can now monitor all three of their geographically dispersed complexes from any compatible device.

"We were really impressed with how quickly JMSS was able to deploy the new video surveillance system, especially given the scale and variety of locations we had to cover," says Xavier Wortham, Oxford Housing Authority Executive Director. "The cloud-based surveillance platform offered by Camcloud was an ideal fit, and ensures we can quickly and easily view and review security footage for all three locations, without having to worry about on-premise equipment."

DEPLOYMENT SUMMARY SNAPSHOT:

Number of locations: 3	
Number of cameras: 40+	
Camera manufacturer: LT	
Main use case: HOA	A, community security



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